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#### 1. GENERAL TERMS AND CONDITIONS

This is a Request For Quotations (RFQ) issued under the small purchase procedures outlined in Title 27, District of Columbia Municipal Regulations, Chapter 18, Section 1802.3. The terms Quote/Quoter and Offer/Offeror are used interchangeably in this RFQ, as are the terms RFQ and solicitation, and the terms submission, quote and proposal, and the terms contract and Purchase Order (PO). Quotations submitted are Offers that the District can accept by issuing a PO.

#### 1.a Contract Award

The District may award a single contract or multiple contracts resulting from this solicitation to the responsible offeror(s) whose offer(s) conforming to the solicitation will be most advantageous the District, cost or price, technical and other factors specified elsewhere in this solicitation.

#### 1.b Initial Offers

The District may award contracts on the basis of initial offers received, without discussion. Therefore, each offer should contain the offeror's best terms from the standpoint or cost, price, technical and other factors.

#### 2. PERIOD OF PERFORMANCE AND CONTRACT TYPE

The contract awarded from this solicitation will be a labor hour contract. The period of performance for the base period will be 1,000 hours from date of award or through December 31, 2007 whichever occurs later, with the option to renew for Two (2) additional option periods of 1.000 hours each, or successive fractions thereof, by written notice to the Contractor before the expiration of the contract; provided that the District will give the Contractor a preliminary written notice of its intent to extend at least thirty (30) days before the contract expires. The preliminary notice does not commit the District to an extension. The exercise of this option is subject to the availability of funds at the time of the exercise of this option. The Contractor may waive the thirty (30) day preliminary notice requirement by providing a written waiver to the Contracting Officer prior to expiration of the contract. The quoter/offeror shall submit a price for the base period and each option period. If the District exercises this option, the extended contract shall be considered to include this option provision. The price for the option period shall be as specified in the contract. The total duration of this contract, including the exercise of any options under this clause, shall not exceed thirty one (19) months.

#### 3. CONTRACTING OFFICER (CO)

Contracts will be entered into and signed on behalf of the District, or Purchase Orders issued on behalf of the District, only by contracting officers. The name, address and telephone number of the Contracting Officer is: William E. Sharp Contracting Officer Office of Contracting and Procurement 441 Fourth St., NW, Suite 971 North Washington, DC 20001

Phone: (202) 727-0252 Fax: (202) 727-1679

E-mail: sharp.william@dc.gov

#### 4. AUTHORIZED CHANGES BY THE CONTRACTING OFFICER

The Contracting Officer is the only person authorized to approve changes in any of the requirements of this contract. The Contractor shall not comply with any order, directive or request that changes or modifies the requirements of this contract, unless issued in writing and signed by the Contracting Officer, or a valid changed PO is issued by the Contracting Officer. In the event the Contractor effects any change at the instruction or request of any person other than the Contracting Officer, the change will be considered to have been made without authority and no adjustment will be made in the contract price to cover any cost increase incurred as a result thereof.

### 5. CONTRACTING OFFICER'S TECHNICAL REPRESENTATIVE (COTR)

The COTR is responsible for general administration of the contract and advising the Contracting Officer as to the Contractor's compliance or noncompliance with the contract. In addition, the COTR is responsible for the day-to-day monitoring and supervision of the contract, of ensuring that the work conforms to the requirements of this contract and such other responsibilities and authorities as may be specified in the contract. The COTR for this contract shall be designated upon award of the contract. The COTR shall not have authority to make any changes in the specifications or scope of work or terms and conditions of the contract. The Contractor may be held fully responsible for any changes not authorized in advance, in writing, by the Contracting Officer; may be denied compensation or other relief for any additional work performed that is not so authorized; and may also be required, at no additional cost to the District, to take all corrective action necessitated by reason of the unauthorized changes.

The COTR for this project is:

Dan Palmer 441 4<sup>th</sup> Street, NW, Suite 1020S Washington, DC 20001

#### 6. ADVISORY AND ASSISTANCE SERVICES

The contract is a "nonpersonal services contract". It is therefore, understood and agreed that the Contractor and/or the Contractor's employees: (1) shall

perform the services specified herein as independent Contractors, not as employees of the government; (2) shall be responsible for their own management and administration of the work required and bear sole responsibility for complying with any and all technical, schedule, financial requirements or constraints attendant to the performance of this contract; (3) shall be free from supervision or control by any government employee with respect to the manner or method of performance of the service specified; but (4) shall, pursuant to the government's right and obligation to inspect, accept or reject work, comply with such general direction of the CO, or the duly authorized representative of the CO as is necessary to ensure accomplishment of the contract objectives.

#### 7. DELIVERY OF WORK PRODUCT/INSTRUCTION FROM COTR

- 7.1 The Contractor shall follow the procedures and rules of the Government of the District of Columbia, and additional instructions that the District COTR may direct. During performance under this contract and/or at completion of work, the Contractor shall provide orderly hand-over of work products and deliverables to the District COTR, including all documentation, electronic or otherwise, created during performance of the contract. All work product produced under the contract is at all times the property of the District.
- 7.2 In addition, the Contractor shall:
- 7.2.1 Ensure that all work is performed on District premises, unless otherwise approved in writing by the COTR;
- 7.2.2 Provide to personnel performing work under this contract high-end laptops with Window XP Professional and necessary communication equipment. Contractor shall also provide space, equipment, storage, personnel, and systems in the Contractor's offices as necessary to support the work hereunder. Unless otherwise specified, Contractor staff shall work onsite at the designated District site during normal business hours;
- 7.2.3 The Contractor shall provide weekly timesheets, in the formats supplied by the District, reporting all time worked by person's name, days worked, and time worked. Each person is billable only to a maximum of eight (8) hours per day, 40 hours per week unless written prior approval has been issued by the OTR. Contractor must provide timely, necessary information to allow the District to calculate "earned value";
- 7.2.4 Establish and document project goals and optional strategies for their implementation. Support analyses with graphical drawings, charts, and other presentation instruments;
- 7.2.5 Collect and document project constraints for cost, schedule, and quality and Obtain approval from the Contracting Officer for proposed scope changes;
- 7.2.6 Coordinate with District employees and other consultants/Contractors employed by the District throughout the performance of the above items;
- 7.2.7 Provide sufficient support after submission of deliverables and work

products, as necessary to clarify the contents of deliverables to the District;

- 7.2.8 Develop, obtain approval for, and execute a quality control plan. Provide periodic senior management supervision of the work in this contract in order to provide quality control of the Contractor's work. Report findings to the District representative with proposed actions. Provide this service at least every two weeks during the terms of the contract;
- 7.2.9 Continuously monitor the status of Contractor's work hereunder and update status, providing District management timely information regarding possible problems and proposed action required to mitigate such problems;
- 7.2.10 Prepare and present weekly reports, throughout the performance of the Contractor's work, setting out current and upcoming activities, decisions required and issues of concern and
- 7.2.11 Provide reporting and communications in copies and form requested by the designated District representative.

#### 8. HIRING OF EMPLOYEES

By accepting this order or contract, the Contractor agrees that the District, at its discretion, after completion of order or contract period, may hire the individual performing services as a result of this order or contract, without restriction, penalties or fees.

#### 9. INVOICE PAYMENT

The District will make payments to the Contractor, upon the submission of proper invoices, at the prices stipulated in this contract, for supplies delivered and accepted or services performed and accepted, less any discounts, allowances or adjustments provided for in this contract. The District will pay the Contractor on or before the 30<sup>th</sup> day after receiving a proper invoice from the Contractor. The Contractor shall submit proper invoices no later than on a monthly basis or as otherwise specified in the order or by the COTR. Invoices shall be prepared in duplicate and submitted to the agency Chief Financial Officer (CFO) with concurrent copies to the Contracting Officer's Technical Representative (COTR) specified in this solicitation. The address of the CFO is:

OCTO Agency CFO Accounts Payable Division 441 4<sup>th</sup> Street, NW Suite 930S Washington, D.C. 20001 (202) 727-2277

**Fax:** (202)-727-1216

To constitute a proper invoice, the Contractor shall submit the following information:

- (a) Contractor's name and invoice date (Contractors are encouraged to date invoices as close to the date of mailing or transmittal as possible);
- (b) Contract number and Encumbrance Code (PO Number). Assignment of an invoice number by the Contractor is recommended;
- (c) Description, unit, price, quantity, dates and the percent (%) of work actually performed;
- (d) The original and two (2) copies of invoices for cost reimbursable expenses, if authorized by the contract;
- (e) Other supporting documentation or information, as required by the Contracting Officer;
- (f) Name, title, telephone number and complete mailing address of the responsible official to whom payment is to be sent;
- (g) Name, title, phone number of person preparing the invoice;
- (h) Name, title, phone number and mailing address of person; and authorized signature and
- (i) Monthly bills must be broken down by rate, person, hours, and task as an attachment to each bill and supported with approved District timesheets.

#### 10. EVALUATION FACTORS

10.1 The District intends, but is not obligated, to make a single award to the responsible Quoter whose quote is most advantageous to the District, based upon the evaluation criteria specified in the solicitation. Thus, while the points in the evaluation criteria indicate their relative importance, the total scores will not necessarily be determinative of the award. Rather, the total scores will guide the District in making an intelligent award decision based upon the evaluation criteria. The Technical Rating Scale is as follows:

Numeric Rating	Adjective	Description						
0	Unacceptable	Fails to meet minimum requirements; <i>e.g.</i> , no demonstrated capacity, major deficiencies which are not correctable; offeror did not address the factor.						
1	Poor	Marginally meets minimum requirements; major deficiencies which may be correctable.						
2	Minimally Acceptable	Marginally meets minimum requirements; minor deficiencies which may be correctable.						
3	Acceptable	Meets requirements; no deficiencies.						
4	Good	Meets requirements and exceeds some requirements; no deficiencies.						
	Excellent	Exceeds most, if not all requirements; no deficiencies.						

For example, if a sub factor has a point evaluation of 0 to 6 points, and (using the Technical Rating Scale) the District evaluates as "good" the part of the proposal applicable to the sub factor, the score for the sub factor is 4.8 (4/5 of 6). The sub factor scores will be added together to determine the score for the factor level.

10.2 MINIMUM REQUIREMENTS (Candidates must meet all minimum requirements to be eligible to be considered for award)

Minimum Education Required:

Bachelors in Computer Science or equivalent field of study (e.g. Information Systems, Computer Information Management) or hold a combination of industry certifications and professional experience equivalent to a bachelors degree.

#### **Years of Experience Required:**

- 3 years of experience customizing Ariba v7.1a and Ariba Analysis v2.5.
- 5 years of verifiable development experience using the Java programming language.

**Resumes:** Offerors shall submit no more than two resumes for each candidate (one with the name of candidate and one without the name). The resumes shall contain three (3) references. Missing references shall result in resumes not being evaluated.

Forward resumes as candidate 1 and Candidate 2. Provide a reference sheet identifying the candidates with the corresponding numbered resume.

- 10.3 TECHNICAL CRITERIA (70 points)
- 10.3.1 KNOWLEDGE AND EXPERIENCE (35 Points)

### 10.3.2 ANALYTICAL AND TROUBLESHOOTING SKILLS, AND COMMUNICATION SKILLS (10 points); to be evaluated in interview for those Offerors that make the competitive range.)

#### 10.3.3 PAST PERFORMANCE OF CANDIDATE (15 points)

Please provide name, title and current phone number or e-mail address of at least three (3) references that can address each proposed candidates' past performance providing similar services, including an examination of the quality of services provided, timeliness in service delivery, business practices, and overall satisfaction of the candidate's performance.

#### 10.3.4 PAST PERFORMANCE OF OFFEROR (10 points)

Please provide name, title and current phone number or e-mail address of at least three (3) references that can address the Offeror's past performance in providing quality candidates for similar services, as well as an examination of the quality of services provided, timeliness in service delivery, business practices, and overall satisfaction of the Offeror's performance. Offerors who have no relevant past performance will receive a neutral score (*i.e.* 5 out of 10).

#### 10.4 PRICE CRITERIA (30 Points)

The price evaluation will be objective. The Offeror with the lowest price will receive the maximum price points. All other proposals will receive a proportionately lower total score. The following formula will be used to determine each Offeror's evaluated price score:

Lowest price proposal				
	X	30	=	Evaluated price score
Price of proposal being evaluated				

The District will evaluate offers for award purposes by evaluating the total price for all options as well as the base period. Evaluation of options shall not obligate the District to exercise them. The District's requirements may change during the option years. Quantities to be awarded will be determined at the time each option is exercised.

#### 10.5 **PREFERENCE POINTS (12 Points)**

#### 10.6 **TOTAL (112 Points)**

# 11.0 PREFERENCES FOR LOCAL BUSINESSES, DISADVANTAGED BUSINESSES, RESIDENT-OWNED BUSINESSES, SMALL BUSINESSES, LONGTIME RESIDENT BUSINESSES, OR LOCAL BUSINESSES WITH PRINCIPAL OFFICES LOCATED IN AN ENTERPRISE ZONE

Under the provisions of the "Small, Local, and Disadvantaged Business Enterprise Development and Assistance Act of 2005" (the Act), Title II, Subtitle N, of the "Fiscal Year 2006 Budget Support Act of 2005", D.C. Law 16-33, effective October

20, 2005, as amended, the District shall apply preferences in evaluating bids or proposals from businesses that are small, local, disadvantaged, resident-owned, longtime resident, or local with a principal office located in an enterprise zone of the District of Columbia.

#### 11.1 GENERAL PREFERENCES

For evaluation purposes, the allowable preferences under the Act for this procurement are as follows:

- **11.1.1** The addition of three points on a 100 point scale for a small business enterprise (SBE) certified by the Small and Local Business Opportunity Commission (SLBOC) or the Department of Small and Local Business Development (DSLBD), as applicable;
- **11.1.2** The addition of five points on a 100 point scale for a resident-owned business enterprise (ROB) certified by the SLBOC or the DSLBD, as applicable;
- **11.1.3** The addition of ten points on a 100 point scale for a longtime resident business (LRB) certified by the SLBOC or the DSLBD, as applicable;
- **11.1.4** The addition of two points on a 100-point scale for a local business enterprise (LBE) certified by the SLBOC or the DSLBD, as applicable;
- **11.1.5** The addition of two points on a 100-point scale for a local business enterprise with its principal office located in an enterprise zone (DZE) and certified by the SLBOC or the DSLBD, as applicable; and
- **11.1.6** The addition of two points on a 100-point scale for a disadvantaged business enterprise (DBE) certified by the SLBOC or the DSLBD, as applicable.

#### 11.2 MAXIMUM PREFERENCE AWARDED

Notwithstanding the availability of the preceding preferences, the maximum total preference to which a certified business enterprise is entitled under the Act for this procurement is twelve (12) points on a 100 point scale for submissions in response to this RFQ.

#### 11.3 PREFERENCES FOR CERTIFIED JOINT VENTURES

When the SLBOC or the DSLBD, as applicable, certifies a joint venture, the certified joint venture will receive preferences as a prime Contractor for categories in which the joint venture and the certified joint venture partner are certified, subject to the maximum preference limitation set forth in the preceding paragraph.

#### 11.4 VENDOR SUBMISSION FOR PREFERENCES

**11.4.1** Any vendor seeking to receive preferences on this solicitation must submit at the time of, and as part of its bid or proposal, the following documentation, as applicable

to the preference being sought:

- Evidence of the vendor's or joint venture's certification by the SLBOC as an SBE, LBE, DBE, DZE, LRB, or RBO, to include a copy of all relevant letters of certification from the SLBOC; or
- 11.4.1.2 Evidence of the vendor's or joint venture's provisional certification by the DSLBD as an SBE, LBE, DBE, DZE, LRB, or RBO, to include a copy of the provisional certification from the DSLBD.
- Any vendor seeking certification or provisional certification in order to receive preferences under this solicitation should contact the:

Department of Small and Local Business Development ATTN: LSDBE Certification Program 441 Fourth Street, N.W., Suite 970N Washington, DC 20001

All vendors are encouraged to contact the DSLBD at (202) 727-3900 if additional information is required on certification procedures and requirements.

#### 12. ATTACHMENTS

Attachment A - Tax Certification Affidavit

Attachment B - Company Past Performance Questionaire

Attachment C – Sample Resume

#### C.1 SCOPE:

The Government of the District of Columbia, Office of Contracting and Procurement, on behalf of the Office of the Chief Technology Officer (OCTO) is seeking a Java Developer to support the Procurement Automated Support System (PASS) upgrade to the Ariba Spend Management (ASM4) platform. The Java Developer will be responsible for designing and developing system enhancements and debug upgraded system code, creating functional and technical design documentation to correspond to assigned enhancement and bug fixes, and assisting the PASS Tier-2 help desk in researching and resolving system issues experienced by the application end users during and after go-live.

#### C.1.1 RESERVED

#### C.1.1 DEFINITIONS

- **C.1.2.2 OCTO** Office of the Chief Technology Officer within the Government of the District of Columbia.
- **C.1.2.3 OCP** Office of Contracting and Procurement within the Government of the District of Columbia.
- **C.1.2.4 PASS** Procurement Automated Support System. PASS is the procurement system for all District agencies. PASS is based on the Ariba Spend Management software suite. Currently, two products are implemented within the District government: Ariba Buyer and Ariba Analysis

#### C.2 BACKGROUND

C.2.1 The Procurement Automated Support System (PASS) is a District-wide Procurement application. The system is based on various modules of the Ariba Spend Management suite and was customized to meet the District's specific procurement needs.

PASS features a fully integrated interface with the Relational Standard Accounting and Reporting System (RSTARS), the District's financial system, using the SeeBeyond eGate integration suite. This gives PASS the ability to automatically create pre-encumbrances, encumbrances, and liquidations to commit funds to pay vendors.

PASS leverages the functionality of the Ariba Supplier Network to send purchase orders electronically to enabled vendors.

C.2.2 PASS was brought online on July 23, 2003 with two District agencies. By November 2003, there were a total of 57 agencies that were using the PASS system.

On April 2, 2004, the Analysis module was implemented within the Office of Contract and Procurement (OCP). The Analysis module is used to create ad hoc reports and perform trend analysis.

On April 26, 2004, PASS was configured for commodity based buying.

As of September 30, 2005, PASS is used by all agencies for all procurement and Direct Voucher spend,

#### RFQ369466

except for DC Public Schools (DCPS). The use of the legacy procurement system (ADPICS) has been eliminated.

DCPS was brought on line March 27, 2006.

- C.2.3 PASS Analysis is used by OCP to create ad-hoc reports based on defined data dimensions in the Buyer module. Commodity managers can use the tool to track spending trends, staff workloads and cycle times. It has helped OCP to analyze data and refine the commodity buying process.
- C.2.4 PASS currently has approximately 3,600 users and services 90 agencies. Over 50,000 transactions representing over \$2 billion in District spend are processed by PASS every fiscal year.
- C.2.5 OCTO is responsible for the technical operations of PASS, including the development of system enhancements and defect repairs, Tier-2 technical support, and overall system administration and technical infrastructure monitoring and maintenance. The PASS Operations Team is currently seeking a Java developer to augment the current PASS developer corps in completing system development tasks, supporting the Tier-2 help desk in the research of system issues, and write technical documentation describing system changes.
- C.2.6 PASS is currently undergoing a major upgrade to the suite of software known as the Ariba Spend Management Suite 4 (ASM4). The Java Developer will be vital to the execution and completion of this upgrade.

#### C.3 REQUIREMENTS

The following requirements are that the contractor must fulfill as a part of the scope of work. A District Project Manager will be assigned to work with the contractor to provide assistance and oversight.

C.3.1 Ariba/Java Developer

The selected contractor shall provide a resource that meets the following requirements in order to be considered for the position:

- C.3.1.1 The contractor shall have the ability to perform systems analysis, including the ability to capture and document system functional requirements.
- C.3.1.2 The contractor shall hold knowledge of full life cycle software development and software management skills.
- C.3.1.3 The contractor shall hold excellent oral and written communication skills, including the ability to communicate technical subjects to non-technical persons.
- C.3.1.4 The contractor shall be a citizen or permanent resident of the United States of America.
- C.3.1.5 The contractor shall be willing to accept a permanent position with the Government of the District of Columbia at a time convenient to the District and upon confirmation of the incumbent's ability to fulfill the above requirements and completion of the upgrade.

#### 5.0 DELIVERABLE REQUIREMENTS

Deliverables may be assigned throughout the project with timelines.

- Where documents are required from contractor, five (5) printed copies of written documents or other evidence of deliverables shall be provided to OCTO using standard Microsoft Office Suite applications (or other OCTO-established project management standards tools). The deliverable document shall be accompanied by an electronic copy (on disk or CD or via email) of the document.
- If documents are prepared in PowerPoint or other graphical presentation, the deliverable shall include the required formats (printed + electronic copy of originals file) PLUS an additional electronic file which has been converted to a format suitable for electronic distribution (example PDF format).
- Copies shall be filed both with the OCTO Program Manager for incorporation into the overall program files and with the COTR for delivery verification.

#### 5.1 Record retention:

- Electronic and paper documents, forms, survey instruments, background materials secured as part of this contract shall be considered the property of the District of Columbia.
- Contractor shall periodically review these resource materials with the COTR to establish file and retention plans.
- No later than fourteen (14) days before the close-out of the contract, the contractor shall review with the COTR all project-related materials to prepare a disposition plan for the contract closeout.

Attachment – A

### GOVERNMENT OF THE DISTRICT OF COLUMBIA OFFICE OF THE CHIEF FINANCIAL OFFICER OFFICE OF TAX AND REVENUE



## TAX CERTIFICATION AFFIDAVIT THIS AFFIDAVIT IS TO BE COMPLETED ONLY BY THOSE WHO ARE REGISTERED TO CONDUCT BUSINESS IN THE DISTRICT OF COLUMBIA.

Name of Organ	nization/Entity:		_
Address:			<u> </u>
Business Telephone	No.:		<u> </u>
Principal Officer:			
Name:		Title:	_
Soc. Sec. No.:		_	
Federal Identification	n No.:		_
Contract No.:			_
Unemployment Insu	rance Account No.:		_
statements is a fine	I have complied with the applicable ta. The following information is true and of Sales and Use Employer Withholding Ball Park Fee Corporation Franchise Unincorporated Franchise Personal Property Real Property Individual Income and Revenue is hereby authorized to wood to exceed \$5,000.00, imprisonment	x filing and licensing requirements of the District of Columbia.  Current Not Current Not Applicable  ( ) ( ) ( ) ( )  ( ) ( ) ( )  ( ) ( )	horities. The penalty for making fals
Signature of Authori	zing Agent	Title	
Print Name			
Notary:	DISTRICT OF COLUMBIA, ss:		
		ofMonth and Year	
Notary Public:			_
My Commission Ex	xpires:		

#### **Attachment B**

#### PAST PERFORMANCE QUESTIONNAIRE

#### **INSTRUCTIONS**

This form is provided to document the past performance of (name of company). The following standards shall be used in arriving at the rating. Upon completion of this form, please submit it as an e-mailed attachment to \_\_\_\_\_ at e-mail address \_\_\_\_\_ the subject line of the e-mail as "[Evaluated Vendor's Name] – Past Performance Evaluation – (Solicitation Number-Solicitation Name). Thank you for assisting the Government of the District of Columbia in evaluating this Offeror's past performance.

<b>Numeric Rating</b>	<b>Adjective</b>	Description
0	Unacceptable	Contractor's performance failed to meet minimum requirements/contract expectations; e.g., no demonstrated capacity, major deficiencies which were not correctable
1	Poor	Contractor's performance marginally met minimum requirements/contract expectations; had major deficiencies which were correctable.
2	Minimally Acceptable	Contractor's performance marginally met minimum requirements/contract expectations; had minor deficiencies which were correctable.
3	Acceptable	Contractor's performance met requirements/contract expectations; no deficiencies.
4	Good	Contractor's performance met all requirements/contract expectations and exceeded some requirements/contract expectations; no deficiencies.
5	Excellent	Contractor's performance exceeded most, if not all requirements/contract expectations; no deficiencies.

If the element is not applicable, indicate with "N/A." If no data has been obtained or additional comments are provided, please note in this column.

#### PAST PERFORMANCE RATING FORM NAME OF COMPANY EVALUATED: ADDRESS OF COMPANY EVALUATED: TYPE OF SERVICES PERFORMED: NAME OF EVALUATOR **EVALUATOR'S DATE EVALUATION COMPANY/AGENCY PROVIDED** Minimally Excellent Acceptable Poor Unacceptable Good Acceptable Performance Element 1. QUALITY OF TECHNICAL APPROACH (For example: Were the services comprehensive, complete, and feasible? (Met the needs, performed successfully, and accommodated changing requirements.) 2. EFFECTIVE AND EFFICIENT USE OF RESOURCES (For example: Was the contractor able to obtain in a timely manner the amount and type of personnel resources required to support the project, effectively train personnel to perform the work required for the project, and maintain the required workforce throughout the term of the contract?) 3. EFFECTIVE AND EFFICIENT USE **OF SUBCONTRACTORS** (For example: Was the experience of the subcontractors directly applicable to the project, did the contractor successfully met subcontracting goals and objectives as related to small, woman-owned and small disadvantaged businesses, and did the contractor successfully utilize and manage all subcontractor resources?) 4. QUALITY OF PERFORMANCE/CUSTOM **ER SATISFACTION** (For example: Was the contractor committed to customer satisfaction?) **Continued on next page** PAST PERFORMANCE RATING FORM, continued

#### RFQ369466

	Excellent	Good	Acceptable	Minimally	Poor	Unacceptable
Performance Element				Acceptable		
5. BUSINESS BEHAVIOR						
(For example: Was the contractor						
reasonable and cooperative at the corporate						
and program levels in response to changes						
in technical direction, correcting errors,						
poor performance, criticism/rejection of						
contract deliverables and other quality						
issues?)						
6. COMMUNICATION						
(For example: Did the contractor work and communicate well with contracting						
officers, contracting officer's technical						
representatives, end users, other						
contractors, subcontractors, and in-house						
staff?)						
7. COST CONTROL						
(For example: Was the contractor						
successful in planning and proposing						
realistic costs, monitoring performance,						
operating at or below budget, and						
implementing corrections/changes in a cost						
effective manner?)						
8. TIMELINESS OF PERFORMANCE						
(For example: Was the contractor						
successful in planning and proposing						
realistic schedules, monitoring						
performance, completing work on time,						
and implementing corrections/changes in a timely manner?)						
9. UNDERSTANDING OF						_
REQUIREMENTS						
(For example: Did the contractor show an						
understanding of the scope of the						
requirements and an appreciation of the						
complexity of the requirements? And did						
the contractor effectively identify flaws,						
inconsistencies and other inaccuracies in						
your technical direction?)						
OVERALL EVALUATION SCORE (Note:						
This must be consistent with the						
individual scores)						

#### **Attachment C**

#### Sample Resume

#### Candidate 1

#### **EDUCATION**

MIDWAY SCHOOL OF BUSINESS - Chicago, IL

Master of Business Administration - Finance and Strategic Management - June 2001

- Dean's Honor List
- Active member of Management Consulting, Corporate Management and Strategy, and High Tech Clubs.

ANDERSEN COLLEGE - Boston, MA Bachelor of Arts in Physics (Cum Laude) - June 1996

- Andersen College Scholarship for academic distinction; Dean's List all semesters
- Violinist in Andersen College Symphony
- Physics tutor for Bureau of Study Counsel; active participant in Habitat for Humanity
- Completed dissertation in the field of condensed matter theory

#### **EXPERIENCE**

**SMART BROTHERS** - New York, NY **Technology Project Manager - Investment Banking** - June 1997 - July 1999

- Managed project teams to develop profit and loss systems for Proprietary Trading group
- Promoted to project leadership role in two years, well ahead of department average of four
- Developed an original mathematical algorithm for trading processing module, improving performance by 1200%
- Led team of six analysts in firmwide project to reengineer loan syndicate trading flows in firm's largest technology project of 1999. Recommendations established new firmwide standard for real-time trade processing
- Appointed lead developer of interest accrual team after just three months in department. Initiated and designed project to create customized, improved interest accrual and P&L applications for fixed income controllers
- Selected to work on high-profile project to reengineer corporate bond trading P&L system. Reduced overnight processing time from six hours to 20 minutes and improved desktop application speed by 350%
- Devoted 20-25 hours a month to instructing junior members of the team in interest accrual and trading

FINANCIAL TECHNOLOGY GROUP - New York, NY Analyst - June 1996 - May 1997

- Developed cutting-edge analytic software for use by Wall Street traders
- Worked on a daily basis with clients to create and implement customized strategic software solution for equity traders. Helped create and deliver extensive training program for clients
- Initiated, created, and documented new firmwide standard for software module development

References (Three): (Shall be provided to be considered.)